



ANNUAL REPORT | 2013



### **OUR MISSION**

## EVERY CHILD IN SCHOOL AND LEARNING WELL

This annual report covers the activities of Pratham USA during the period of January 1, 2013 to December 31, 2013. However, Pratham's program statistics may include data from the 2013 - 2014 Indian school year.

# METHOD

WE INNOVATE,
MEASURE AND
SCALE PROGRAMS IN
ORDER TO INCREASE
LEARNING OUTCOMES
AND INFLUENCE
EDUCATION POLICY
IN INDIA.





Pratham's intervention in Bihar, one of India's most populous and impoverished states, exemplifies the success of this NGO-government partnership model. Pratham was able to improve literacy rates in intervention schools across two districts from 30% to 60% simply by restructuring classrooms by reading ability instead of age — a low-cost, but highly effective technique. The program was subsequently implemented in 70,000 schools thanks to a coordinated effort by Pratham, citizen volunteers and the state government.





#### FROM OUR EXECUTIVE CHAIRMAN



DINYAR DEVITRE, EXECUTIVE CHAIRMAN OF PRATHAM USA

A Skewithe

Dear Pratham Supporters,

I want to thank each of you for making 2013 a truly remarkable year. We've seen continued and noteworthy achievements with Read India, ASER, Second Chance, and Pratham Institute.

Read India, our flagship program, saw a year of new government and corporate partnerships. Nine state governments across India chose to work with Pratham on a large scale in their respective states. Also, as a result of new Corporate Social Responsibility provisions in India, prominent Indian corporations such as ITC Ltd. and BPCL started large-scale programs with Pratham.

ASER continues to serve as an important tool for measuring learning outcomes, highlighting learning quality as a key challenge. As part of our ASER Center, we created a Measurement, Monitoring and Evaluation (MME) group to evaluate the success of Read India. Large-scale outcomes monitoring is critical in our goal of constantly improving programs.

Second Chance, whose mission it is to promote secondary education for economically marginalized girls and young women, increased the number of women who passed the grade 10 board examination from fifty to seventy percent in the 2013-2014 school year. Second Chance reaches out to thousands of girls who are at risk of dropping out of school, to give them a fair chance at an education.

Lastly, Pratham Institute, which provides underserved young adults with the tools they need to reach gainful employment, saw another year of incredible growth in 2013. This growth was met with an increase in training capacity by 6,000 students in great part due to the generosity of Chitra and Sudesh Arora. During the 2013-14 school year, Pratham Institute reached over 7,000 youth through its vocational skills training programs.

With India's burgeoning economy, it is essential that future generations have the opportunities to, not only achieve basic literacy and numeracy, but also to gain practical skills that can be used in the work force. Remarkably, Pratham continues to grow, as more and more people see the value in our mission of having every child in school and learning well.

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Dr. Rukmini Banerji is Director of the ASER Centre

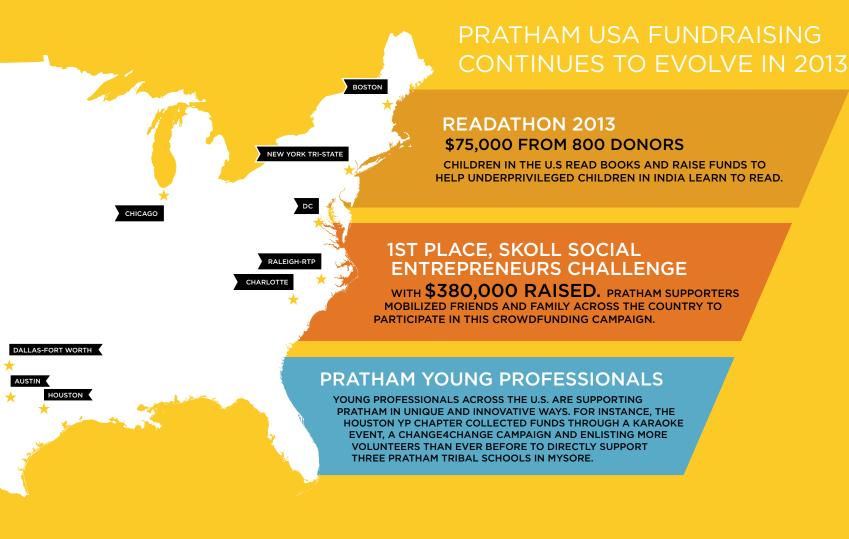
## PRATHAM USA

 14 chapters raise awareness about the critical needs of children's education in India through events and campaigns.

Here in the United States, there is tremendous opportunity to raise awareness about the educational needs in India and mobilize resources to fund Pratham's programs. Pratham USA volunteers embrace this challenge to tirelessly fundraise and spread the word about the remarkable work that is being accomplished in India.

- Pratham USA raised \$11.2 million in contributions in 2013 and every single donation helps underprivileged Indian children and youth.
- Pratham USA raised 47.5% of all Pratham Program funds for 2013.



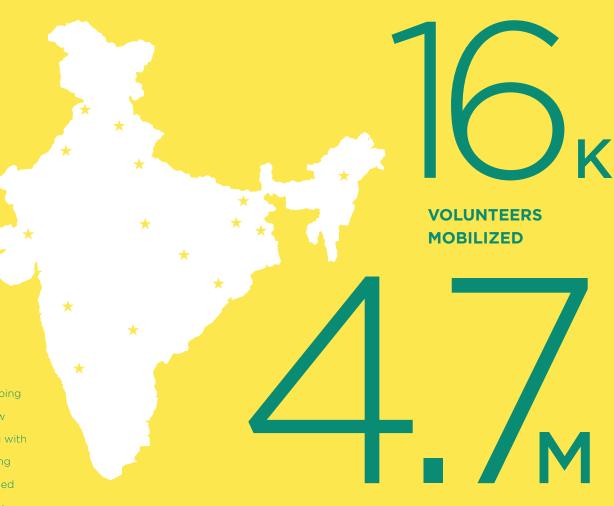


## READ

**MISSION:** To teach basic reading and arithmetic skills

Our flagship program for rural and semiurban children ages 6-14, Read India, operates on the premise that learning should be both accessible and engaging. Rather than asking students to memorize information, Pratham teaches through fun, hands-on enrichment activities.

Through this program, Pratham has radically rethought the traditional classroom model, grouping by ability instead of by grade level – a totally new concept in India. So far, the results are promising with an independent external evaluation demonstrating that 80% of children in grades 3 to 5 who attended Pratham learning camps can fluently read a story following the 40-day intervention.



#### **CHILDREN REACHED**

by Pratham through its learning camps and government partnerships





SECOND CHANCE

MISSION: To promote secondary education for economically marginalized girls and young women

Pratham's Second Chance program helps
girls ages 14 and older who are at risk of
dropping out of school or who have already left
formal schooling. The program helps them to complete
their secondary education and obtain a diploma through
intensive remedial educational coursework
and mentoring.

When the young women dropouts appeared for their SSC board examinations, they showed a dramatic shift in their overall outlook and exuded confidence both in the exam and outside the classroom.

**GIRLS REACHED** 

PASS RATE IN GUJARAT PROGRAM

## VOCA-TIONAL TRAINING

ARORA CENTERS FOR EXCELLENCE

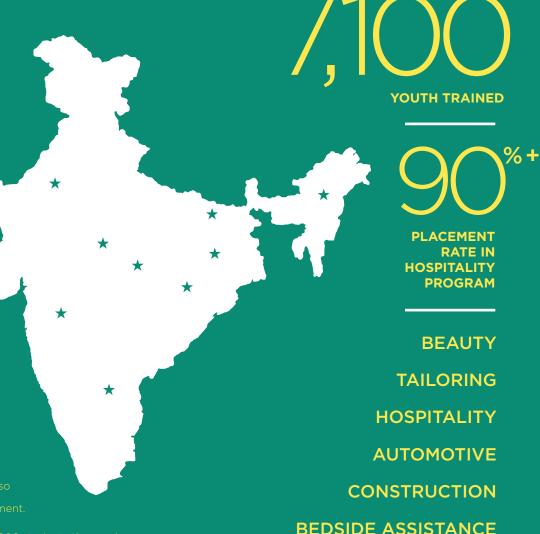
**MISSION:** To offer comprehensive, vocational support services, training and job placement

Pratham Institute, through its Arora Centres for

Excellence (P.A.C.E.), provides underserved young adults
ages 18–30 with the opportunity to acquire the occupational
training necessary to compete in India's growing economy.

The curriculum is designed with leading industry partners,
ensuring that students are able to attain relevant job skills so
they can secure and retain gainful employment. The Institute also
offers entrepreneurial support for women towards self-employment

The training capacity was increased to 15,000 students from 9,000 students the previous year.







## ASER

**MISSION:** To report on children's enrollment and basic learning levels

Measuring learning levels of 600,000 children in 2013, our 9th Annual Status Of Education Report (ASER) survey is the most comprehensive, large-scale educational measurement tool in the world. Conducted annually since 2005 by more than 30,000 volunteers working under the Pratham umbrella, ASER examines outcomes of educational expenditure in government and private schools. ASER's objective is to help individuals and institutions to understand, communicate and act to improve the quality of education at the local, state and national levels.

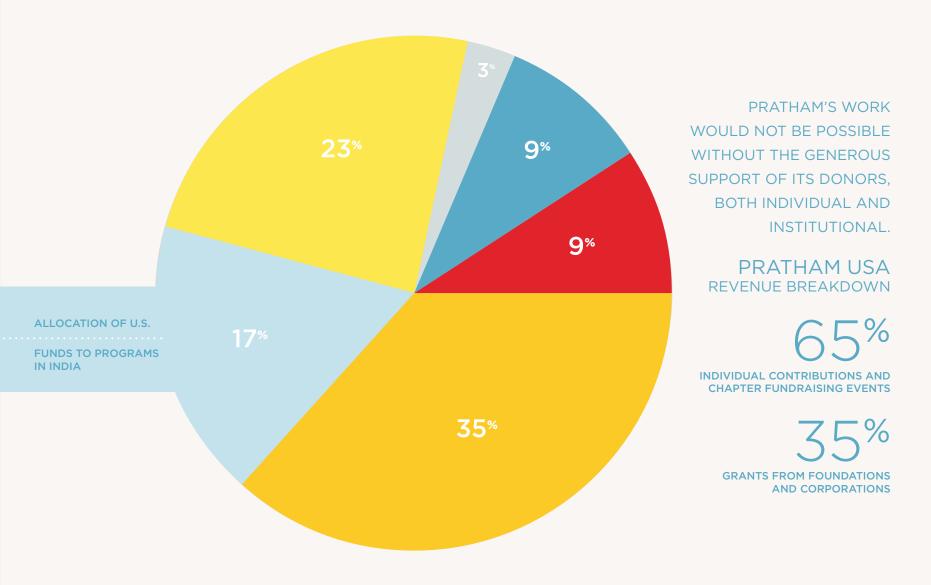
ASER ideas and methodology have been replicated in Pakistan, Kenya, Tanzania, Uganda, Mali and Senegal.

THE HIGHLY INFLUENTIAL **ASER SURVEY** IS THE MOST COMPREHENSIVE LARGE-SCALE EDUCATIONAL MEASUREMENT TOOL IN THE WORLD.

## Pratham USA

Changes In Unrestricted Net Assets	2013	
REVENUES AND OTHER SUPPORT  Contributions Foundation grants Special events Less: direct benefit to donors Other income	3,537,565 606,000 4,073,079 (551,866) 1,335	
Total revenues and other support	\$ 7,666,113	
NET ASSETS RELEASED FROM RESTRICTION Expiration of time restrictions	3,529,003	
TOTAL UNRESTRICTED REVENUES AND OTHER SUPPORT	11,195,116	
EXPENDITURES PROGRAM SUPPORT EXPENSES General and administrative expenses Fundraising expenses	169,228 885,591	
Total expenditures	\$ 10,745,537	
INCREASE (DECREASE) IN UNRESTRICTED NET ASSETS	449,579	
CHANGES IN TEMPORARILY RESTRICTED NET ASSET Contributions Net assets released from restriction	8,266,440 (3,529,003)	
INCREASE (DECREASE) IN TEMPORARILY RESTRICTED NET ASSETS	4,737,437	
INCREASE (DECREASE) IN NET ASSETS	5,187,016	
NET ASSETS, BEGINNING OF YEAR	5,182,980	
NET ASSETS, END OF YEAR	\$ 10,369,996	

\$9,690,718



\$ MM (% OF TOTAL). 5% MARGIN FOR ADMINISTRATIVE COSTS.

<sup>\*</sup> SINCE THE ACCOUNTING PERIOD IN INDIA (APRIL - MARCH) DIFFERS FROM THE ONE ADOPTED IN THE US (JANUARY - DECEMBER), ANY REMAINING FUNDS WILL BE UTILIZED ON PROGRAMS IN THE FIRST QUARTER OF 2014.



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## Khalid Ladnun, Rajasthan

13-year-old Khalid lives with his mother, a homeworker, and two siblings while his father works abroad in Iraq. Although he was in the fifth grade, Khalid was only able to read individual words.

Today, Khalid studies at a government school in Ladnun where Pratham has greatly boosted his educational progress. Khalid learns best through reasoning and asking questions so class discussions are very important in helping him to learn. The Pratham activity-based teaching methods are beneficial in giving him the ability to learn in his own way.

Pratham's approach to teaching according to a student's learning level instead of by grade level or age has helped Khalid. Today, after learning with Pratham, he enjoys reading books and is able to understand them. His mother is proud to see him reading and encouraging his friends and siblings as well. She is excited that he will have a brighter future thanks to Pratham!



## Preeti Rajasthan

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## Sanghamitra

#### Chhattisgarh

In India, like much of the developing world, societal mores bind women to their homes and family. With limited education and financial means, women, particularly in rural areas where migration is a serious issue, suffer from poverty and are wholly dependent on their male counterparts.

Such was the circumstance of young Sanghamitra and her mother, who live in a small rural village outside Chhattisgarh. Women in her family had never worked for a living. When her father passed away, their financial situation became dire. With no education or skills, neither Sanghamitra nor her mother could get a job.

With her mother's encouragement, Sanghamitra enrolled at one of Pratham's Beauty Training Centers. Shy at first but determined to learn, at Pratham, she quickly attained skills in cosmetology and business and found confidence in herself.

After completing the course in Beauty, Sanghamitra took the initiative to apply for a loan from Pratham to set up her own beauty parlor. Her application was approved and now she runs a salon out of her home, where she serves customers and provides training to other young women in her community.

"Earlier I was a student, but today I am teaching others. I earn my own money and it feels good," said the budding entrepreneur.

Pratham's Beauty Program aims to train women in salon services. They can choose to either work in parlors or start their own parlors with Pratham's support. Since its inception, 70 enterprising women have started their own businesses.



## Nandita Nagaland

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