A STEP BACK, A LEAP FORWARD

Learning through the pandemic
Of the 250 million children worldwide who cannot read or write, two-fifths reside in India. Pratham believes that every child has the right to quality education. We create high-quality, low-cost interventions to address gaps in India’s education system and transform academic achievements, self-confidence and life trajectories. Our philosophy has always been to meet children at their own level. Today, we are uniquely positioned to mitigate the impact of extended school closures and leverage our recent learnings to address long-standing inequities and offer renewed hope.

REDEFINE
We redefine learning by moving beyond traditional models of how, where and when it occurs.

ENGAGE
We engage local stakeholders to make learning a community effort and partner with government and industry to maximize our impact.

INNOVATE
We innovate evidence-based programs, which are rigorously tested by internal and external evaluators.

DEVELOP
We develop high-quality materials and replicable solutions that can be contextualized by educators globally.

Pratham CEO Dr. Rukmini Banerji was awarded the 2021 Yidan Prize for Education Development in recognition of her work improving learning outcomes. Established in 2016 by Tencent co-founder Charles Chen Yidan, the prize aims to build a global community committed to advancing ideas in education.

According to Dorothy K. Gordon, head of the judging panel, “Dr. Rukmini Banerji and the Pratham team have a clear mission: ‘Every child in school and learning well.’ This is a reminder that we need to focus on education quality and not just school enrollments. The solutions they have deployed towards this goal have proven to be cost-effective and scalable with a demonstrated potential to impact globally—disruptive education innovation with transformative results.”

“Rukmini taught me that a commitment to education needs to start from love for the child. Her work has shown me that successful reform at scale requires both effective action and advocacy.”

– Lant Pritchett, RISE Research Director at Blavatnik School of Government, University of Oxford
The past two years have been anything but ordinary. Despite the challenges, the Pratham family has rallied together. Our achievements are too numerous to recount in this letter, but I’d like to share a few highlights that deserve special attention.

It’s clear that the pandemic accelerated Pratham’s digital transformation. This rapid evolution would not have been possible without the foresight of Manubhai Shah and the Sarva Mangal Family Trust, who were supportive of Madhav’s pioneering explorations into EdTech in 2015.

These investments in technology and our volunteer network kept us connected to existing Pratham communities and allowed us to expand our reach to 20,000 communities.

Closer to home, the Pratham USA family mobilized its resources and coordinated its efforts, giving us faith that we could persevere. Recognizing that Covid put us at risk of losing our most vital asset—our incredible team on the ground—board members ensured that there would not be a single layoff, furlough or salary cut.

As India’s second wave swelled, supporters tapped their networks, overcoming supply chain shortages and government bureaucracy to help deliver urgent humanitarian aid that saved countless lives.

Faced with significant disruptions to our traditional fundraising model, our chapter leaders imagined new ways to stay connected and drive greater impact. The virtual social networking, intimate discussions and creative fundraising events they organized demonstrated our community’s resolve and adaptability.

Finally, we welcomed Manisha Bharti as the first Pratham USA CEO and Global Executive. Her appointment marks a significant commitment by the board to strengthen our US chapters while enhancing our brand, collaboration and impact globally.

As I reflect on my first six months as CEO, I am filled with gratitude. I’m grateful for the belief that binds the Pratham community: that every child and young person has the right to quality learning opportunities that will prepare them for school, work and life.

I’m grateful for the dedication and commitment we make to uphold this right for children across India.

And I’m grateful for the chance to play my part.

Giving a child the best possible start in life should not require acts of heroism. But we face a harsh reality, where systems serve the few not the many, and a deadly pandemic has further impacted the most vulnerable. This reality does require heroes.

Our Pratham community is filled with them: parents, teachers, volunteers, staff, board members, donors and, above all, the children and young people with whom we work.

This report chronicles their heroism through the Covid-19 pandemic. India’s school closures—among the lengthiest in the world—threaten to impact the education of a generation. But as we gain perspective, we find that although this has been a period of adversity, it has also been one of evolution. Our heroes innovated, adapted and supported one another. Collectively, we continued to learn.

I hope this account gives you a sense of the remarkable work undertaken over the first two years of the pandemic, and offers you a new source of hope. My hope is that it can also remind us all that sometimes a step back can enable us to leap further forward.

We, as Pratham, have better infrastructure, stronger partnerships and bigger dreams than ever.

Thank you for your acts of heroism. I am looking forward to shaping Pratham’s future with you.

Sincerely,

Manisha Bharti
Pratham USA CEO
& Global Executive
The pandemic taught us many things, the most important being resilience and adaptation. Across the organization, our staff, board members, volunteers, and donors—many of whom were going through their own personal challenges—stepped in and stepped up for Pratham’s mission and to ensure that our community was taken care of.

Vijay Goradia, Pratham USA Founder and Chairman Emeritus

Rather than asking for donations, it is more effective to inspire. Our low-cost model, our open accounting, our scientifically proven methods, our Second Chance program—it all resonated with supporters and gave them a mission to believe in.

Vandana Kumar, Austin Chapter Past Co-President

We had to turn our approach upside down and think innovatively to engage the community. We created a “big tent” culture because giving comes from the whole spectrum of donors, partners and corporations, regardless of reasons, politics or core beliefs.

Dhiren Shethia, Pratham USA Director and Houston Chapter Past President

It was important for DC supporters to hear that Pratham had a plan—not just how it would survive but also how it will thrive. We reminded them of Pratham’s strong leadership in India with its unwavering focus on execution. Donors appreciated our candor and felt comfortable supporting us.

Madhu Chawla, DC Chapter Past President
Ten-year-old Lakshmi loves school, but she hasn’t been inside a classroom since the spring of 2020. She is one of over 1 billion children globally whose education has been disrupted by Covid-19.

Well before the pandemic, 50% of children in India were unable to read or understand a simple second-grade text, even after eight years of formal education. The impact of school closures on children in rural and remote communities is likely to be long-lasting and potentially catastrophic.

Lakshmi is happy, though. A volunteer in her village has been sharing daily activities with her. She meets regularly with friends to work on the assignments. It is all part of Pratham’s efforts to keep children engaged and focused on learning.

For a quarter-century, Pratham has provided children like Lakshmi access to quality education, helping them develop the competencies necessary to realize their full potential—in school, in work and in life.
As it has done since 2005, Pratham’s Annual Status of Education Report (ASER) continues during the pandemic to provide critical data on the state of education in India. The world’s largest household survey of its kind, ASER measures the basic literacy and numeracy skills of 600,000 rural children at district, state and national levels. Its simple, easy-to-administer assessment tools allow ordinary citizens to take action and improve the quality of education in their communities. Findings from the report have had a major influence on government strategy, helping shape India’s education policy, and have sparked a movement of citizen-led assessments on three continents. The suspension of face-to-face instruction has raised concerns about the consequences for children. Although a great deal of digital content has been created and disseminated, there is limited data on the extent to which it is reaching children, whether they are engaging with it and its impact on their participation and learning. Reading and numeracy skills have taken a big hit, especially among students in primary school.
While the data revealed a sharp increase in the proportion of households that own a smartphone, the mere presence of one did not necessarily translate to children having access.

**ASER 2020 - WAVE 1**

The first campaign conducted entirely by phone, ASER WAVE 1 provided an important overview of learning six months into Indian school closures. Reaching more than 52,000 households in 17,000 villages across 26 states and four union territories, the survey focused on the availability of resources, like smartphones and textbooks, as well as family involvement and infrastructure to support learning.

**ASER 2021**

A companion to WAVE 1, the 2021 survey explored how five- to 16-year-olds were faring with remote learning and the challenges faced by schools. The survey reached 76,706 households and educators from 7,299 primary schools in 25 states and three union territories. Findings showed a clear shift of enrollment from private to government schools and decreased learning support at home, with the sharpest drops visible among children in higher grades.

**PROLIFERATION OF SMARTPHONES**

- % households with smartphones for children enrolled in government schools:
  - 2018: 21.6%
  - 2020: 56.4%

- % households with smartphones for children enrolled in private schools:
  - 2018: 49.9%
  - 2020: 74.2%

**LEARNING LOSS - THE CASE OF KARNATAKA**

Although a halt to field-based activities prevented the assessment of children’s learning levels on a national scale, ASER was carried out in Karnataka at the start of 2021. Pratham surveyed 18,385 children between the ages of five and 16 across 24 districts. The report, which can be compared with data going as far back as 2006, provides a critical snapshot of how school closures have impacted children’s learning levels.

The survey revealed a statewide decline in literacy and numeracy skills, in government as well as private schools. In addition to learning loss, learning regression was also apparent. This suggests that extensive remedial measures will be required as schools reopen, and underscores the need for educators to meet children at their learning level rather than their age or grade.

- % fifth-graders who can fluently read second-grade level text:
  - 2014: 47.2%
  - 2018: 46%
  - 2020: 33.6%

- % fifth-graders who can perform a simple subtraction problem:
  - 2014: 53.7%
  - 2018: 54.6%
  - 2020: 44.1%
Launched during the pandemic, PraDigi Creativity Clubs aim to stimulate imagination and encourage critical thinking among children and youth. Participants have the freedom to explore creative avenues at their fingertips, fostering a culture of learning that extends beyond the boundaries of the classroom.

Built on the framework of Pratham’s Karona: Thodi Masti, Thodi Padhai campaign, which kept children learning through daily activities, subscribers can access our vast library of content in 12 Indian languages. Expert-led workshops serve as a forum for exploring, experimenting with and exchanging ideas.

Despite decades of impressive school enrollment numbers, many Indian children have been left behind. Even before Covid, more than half of India’s fifth-graders could not read a second-grade text.

Pratham has addressed this learning crisis for a quarter-century by innovating low-cost, scalable solutions to support foundational learning. Through six randomized control trials over 15 years, our TaRL (Teaching at the Right Level) methodology has been proven to significantly increase children’s math and reading competencies in a matter of weeks.

We have also continuously focused on early childhood education, recognizing that the pre-primary years (ages 3-6) are critical for cognitive, emotional and social development, an essential path toward school readiness.

The pandemic required us to pivot from in-person to remote learning. With the help of more than 500,000 youth volunteers and mothers, our outreach expanded, allowing us to serve 20,000 communities.

An estimated 1.5 million school closures have affected the education of 247 million children across India, threatening learning loss and regression for a generation.

Proven solutions, enhanced digital infrastructure and expanded presence will enable Pratham to help mitigate the pandemic’s impact on children’s learning at scale.

Pratham is promoting school readiness and providing catch-up support in 20,000 communities across 20 Indian states and 2 union territories.

1.5 million school closures have affected the education of 247 million children across India, threatening learning loss and regression for a generation.
SNAPSHOTS

KARNATAKA Parents watch a video with their son and neighborhood children.

ODISHA A Pratham volunteer leads a daily warm-up activity as part of a language learning camp.

PUNJAB A first-grader arranges number recognition flashcards with the help of her mother.

RAJASTHAN A Pratham vocational trainee uses a “number circle” to help explain place values.

UTTARAKHAND A youth volunteer conducts a jumping game to reinforce number recognition skills.

WEST BENGAL A mother helps her children experiment with a paper boat.

MULTI-FACETED APPROACH

As schools reopen, a multi-faceted approach is needed to stem learning loss and engage children at home, in neighborhood groups and through community-based activities.

Mothers are playing an increasingly critical role, assisting with lessons and supporting other caregivers. Youth have also emerged as important anchors in communities, leading activities while acquiring digital skills themselves.

LESSON LEARNED

Using TaRL principles, Pratham ran a catch-up campaign emphasizing foundational skills for 200,000+ children in grades 3-6. These month-long neighborhood camps, supported by youth volunteers, taught us that pandemic-related learning loss can be addressed at scale.

• Daily activities for child engagement
• Support for volunteers and caregivers
• Follow-up phone call with parents

• Group activities for mothers and children
• Camps focused on foundational skills
• Training and support for volunteers

• Socially distant community-wide events
• Outreach to local stakeholders
• Fostering of learning environments

IMPROVEMENT PERCENTAGES FROM CAMPS*

<table>
<thead>
<tr>
<th>GRADES 3-6</th>
<th>Gujarat</th>
<th>Karnataka</th>
<th>Punjab</th>
<th>Rajasthan</th>
<th>Uttar Pradesh</th>
<th>West Bengal</th>
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<td>Reading (at paragraph level)</td>
<td>0%</td>
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<tr>
<td>Math (at subtraction level)</td>
<td>0%</td>
<td>25%</td>
<td>75%</td>
<td>100%</td>
<td>75%</td>
<td>50%</td>
</tr>
</tbody>
</table>

* self-reported by volunteers and participants
Pratham partnered with state and local governments to sustain learning during the pandemic. At the early childhood level, we focused on strengthening preschools and developing the capacity of existing systems. For the primary grades, digital content and remedial education materials were deployed to stem learning loss.

**STRENGTHENING EDUCATION SYSTEMS**

Pratham partnered with state and local governments to sustain learning during the pandemic. At the early childhood level, we focused on strengthening preschools and developing the capacity of existing systems. For the primary grades, digital content and remedial education materials were deployed to stem learning loss.

**ANDHRA PRADESH** and **HARYANA** Training and capacity building of Anganwadi (preschool) teachers

**ASSAM** TaRL activities for children in grades 3 to 5 in two districts

**BIHAR** Education and training for women’s groups in five districts; teacher training in nine districts and support of 150,000 children

**DElHI** TaRL activities for children in grades 3 to 8

**HIMACHAL PRADESH** and **PUNJAB** Statewide activation of early childhood education in government-run primary schools

**KARNATAKA** TaRL activities for 800,000 children in grades 4 and 5 aided by 52,000 teachers; activation of early childhood education in preschools in four districts

**MADHYA PRADESH** and **MAHARASHTRA** Statewide broadcast of educational radio programming

**TRIPURA** Catch-up campaign reaching 250,000 children

**WORKING WITH GOVERNMENT**

- Assist with enrollment and mitigation of dropouts
- Stabilize attendance in schools and preschools
- Establish community-school connections
- Provide instructional activities
- Partner for teacher training and advocacy
PROMOTING JOBS & LIVELIHOODS

Pratham’s vocational program offers rural youth hands-on practical training in eight fields, imparting marketable skills while opening doors to employment and entrepreneurship opportunities.

Our industry-driven curricula, developed in conjunction with our knowledge partners and accredited by India’s National Skill Development Corporation, equip students with the know-how to work in India’s most high-demand sectors.

Our post-placement tracking and counseling services offer critical support to recent graduates, who often must relocate to unfamiliar cities. Courses in soft and life skills prepare alumni to manage their newfound independence.

Aspiring students are eligible for entrepreneurship assistance to launch micro-enterprises.

To ensure the safety of our students in the wake of Covid, Pratham pivoted from in-person to remote and hybrid training. These new models utilized digital platforms to engage with youth just entering the workforce, as well as experienced workers in need of upskilling or certification.

In the past 12 months, Pratham has trained over 50,000 youth and placed 27,000 graduates in jobs.

Pratham is promoting career and livelihood opportunities for a greater number of young adults by offering self-paced virtual courses that are connected to the larger vocational training system.

In the past 12 months, Pratham has trained over 50,000 youth and placed 27,000 graduates in jobs.
After losing her father at the age of ten, Priyanka watched her mother struggle to raise a family of four. She left school to find work. “I wanted my younger siblings to be able to continue their education, even if I couldn’t,” she explains. “I got a job at a hospital earning ₹3,500 a month. It wasn’t much, but it was a start.”

Then Covid threw her world into turmoil, heightening her family’s financial strains. “I needed to make more money, but I had no formal training. I was stuck,” she recalls. “I got a job at a hospital earning ₹3,500 a month. It wasn’t much, but it was a start.”

That’s when a coworker told her about Pratham’s Recognition of Prior Learning program. Priyanka enrolled in the month-long online course, which recognizes workers’ existing skill sets and prior experience from formal and informal sectors, allowing them to increase their employability and earning potential. She learned about the essential aspects of self-protection, the responsibilities of a general duty assistant, the anatomy and systems of the human body, and the guidelines for measuring vital signs. The sessions solidified Priyanka’s foundation, opening a door to opportunities previously unattainable: “I was thrilled to learn the actual names of the procedures and equipment I was already working with and have my understanding of them expanded.”

Priyanka now earns ₹6,500 a month, and it’s not only her salary but her entire demeanor that has been transformed. When she talks, she commands attention. “What attracted me to the Pratham program was the flexibility and certification,” admits Priyanka. “But what I gained most was confidence and respect.”

“It was as if the course was designed exactly for me. I had skills but no certification to prove it.”

In response to the shortage of skilled healthcare workers, Pratham expanded its Healthcare and Allied Training program to include a new medical equipment repair course and an enhanced bedside assistance track that offers certified training in the handling of Covid patients.
Since 2011, Pratham’s Second Chance program has offered adolescent girls and women an opportunity to earn their secondary school certificate in a safe, nurturing environment.

The flexibility of the curriculum, which includes an intensive foundation course and subject-specific tutoring, allows participants to study around their daily household and work responsibilities. Sessions in life skills, nutrition, childcare, and computer literacy help women navigate their lives with confidence after graduation.

The pandemic threatens to undo many of the gains that have been achieved. According to UNESCO, over 11 million girls may not return to school after the Covid-19 crisis, as economic strain forces them to give up their education.

Throughout India’s school closures, Pratham has worked to mitigate the disruption to girls’ education by using a holistic approach that combines remote learning with independent and group study.

Over 4,300 women enrolled in the program between 2020-2021, achieving an average pass rate of 92%. In addition, our scope broadened to encompass middle school-aged girls preparing for entry into secondary school.
Pratham will be expanding its support of women like Shweta through a new initiative funded by the Google.org Impact Challenge for Women and Girls.

The program will place more than 7,500 unemployed young women from rural areas into jobs in the beauty and health industry, as well as in male-dominated fields.

Using Pratham technology tools, we will also provide up to 500 hours of free training to help participants become accredited and economically independent.
Pratham has joined UNICEF, J-PAL and Delivery Associates as a member of the Foundational Literacy and Numeracy (FLN) Initiative. This global partnership aims to support governments in strengthening foundational education through evidence-based approaches.

As part of this effort, Pratham is developing comprehensive online resources (videos, guides, and sample teaching-learning materials) as well as reading and math assessment tools for Africa and the Middle East. We are also participating in modules and workshops, such as the FLN Academy webinar series.
CÔTE D’IVOIRE

In partnership with the Ministry of Education of Côte d’Ivoire and Transforming Education in Cocoa Communities (TRECC), TaRL Africa provides technical support to implement the government-led Programme d’Enseignement Ciblé (PEC).

The program is currently active in 1,000 schools and will reach 5,000 schools and more than 500,000 children over the next five years.

ZAMBIA

Zambia’s Ministry of Education selected TaRL as the preferred model for its remedial education program, Catch Up. From 2018 to 2020, Catch Up was scaled to more than 1,700 schools in the Eastern and Southern Provinces, with plans for further expansion.

More than 250,000 children are now benefiting from TaRL in Zambia.
RESPONSIVE INNOVATION
TO SUSTAIN LEARNING

Global lockdowns exacerbated the challenges of providing quality education, particularly in under-resourced communities. Although schools across India transitioned to virtual classes, most lacked the basic infrastructure and digital content to reach the majority of students.

Pratham was uniquely positioned to innovate and adapt during this time of crisis. Our previous investments in EdTech and well-established presence on the ground allowed us to pivot quickly and effectively to a remote learning model.

Leveraging high- and low-tech platforms, we were able to reach rural communities with low digital penetration. Our numerous communication channels were streamlined into a single cascading system to ensure that we remained connected with our staff, volunteers, and the communities we serve.

Covid has presented us with many challenges, but it has also brought our far-flung teams closer together and strengthened their resolve.

“OUR decision to back Pratham’s digital initiatives was born out of my own belief that to improve the quality of education at scale, we have to move towards a model where we have schools without walls and classrooms without teachers.”

- Manubhai Shah, Sarva Mangal Family Trust

KARONA: THODI MASTI, THODI PADHAI
Daily activities in art, music, theater, math, language, and science delivered through a variety of channels

PRADIGI | PRATHAM OPEN SCHOOLS
A repository of digital content containing videos, games, and learning apps shared directly and with 700+ partners

5,900 videos  600+ games  12 languages  3 educational apps

In 2021, the Pratham-Shah PraDigi Innovation Centre was established with a multi-year commitment from the Sarva Mangal Family Trust. The Centre consolidates Pratham’s various digital initiatives, providing the infrastructure needed to develop contextualized content and technology solutions that will empower contextualized content and technology solutions that will empower learners to study at their own pace in and outside of the classroom.
Many donors and corporations turned to Pratham for a reliable channel to help bring humanitarian aid to India. In response, we established the Pratham Covid Relief Fund to meet the demand for essential medical and safety supplies and provide reliable, accurate health and safety information.

Let’s talk facts!

7,000+ oxygen concentrators procured and distributed to hospital and Covid-care facilities in 23 states.

Six-week Covid information campaign provided reliable health and hygiene content to 26,000 communities.

Volunteers in 10,000 communities trained in the recognition of Covid symptoms, use of vaccine registration portals, and vaccination promotion.

Engagement materials and activities delivered to families in 20,000 communities.

As the heartbreaking images from India’s deadly second wave filled news feeds, Pratham’s leadership quickly assembled a task force that included, among others, Raj Shah, Deepak Raj, Rajeev Sobti, and Jalaj Dani.

The question was how best to help. Based on discussions with medical staff, the number one issue was indisputable: oxygen. In less than 24 hours, Raj and the task force had identified oxygen concentrator suppliers in China (producer of 90% of the world’s supply) and were working around the clock to procure them.

Navigating logistics and bureaucracy wasn’t easy. The voltage had to be 220. The dashboard had to be in English. Factories had to be audited to make sure they adhered to European and US standards. Crucial decisions had to be made—and funds transferred—within minutes. Clearing customs was another hurdle.

Working with factions of the Indian government, Rajeev obtained discounted air freight and charter. He was even able to get duty fees as well as goods and services tax waived, allowing the team to purchase more concentrators in the long run.

Less than two weeks after forming, the task force had managed to deliver 7,000 hospital-grade oxygen concentrators to India, exceeding the amount sent by the US government.

Under the oversight of Pratham India Board Member Jalaj Dani, reputable NGOs such as Piramal Swasthya and Project Mumbai deployed the concentrators to carefully vetted, free hospitals and Covid centers across the country.

To put the impact into numbers, roughly 150,000 lives were saved in 179 districts across 23 states every month thanks to the collective efforts of the Pratham community.

“Luckily, Pratham has a team that spans India, both rural and urban areas, so we were able to quickly get real-time news and real-time data.”
STEPPING UP TOGETHER

The heart of Pratham USA is our network of dedicated volunteers and supporters, whose collective passion and determination are vital to our success.

Our chapter leaders repeatedly rose to the occasion to find creative ways to stay connected throughout the pandemic, from virtual run/walks to socially distanced outdoor gatherings.

By tapping their networks, they provided life-saving humanitarian aid and ensured the livelihood of Pratham’s team on the ground.

Despite enormous challenges, we raised $20 million in 2020 and $26 million, including $8.3 million for the Covid Relief Fund, in 2021. We also welcomed thousands of new supporters to the Pratham family.
**PRATHAM USA**

**STATEMENTS OF ACTIVITIES**

Consolidated January 1, 2020 - December 31, 2021

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**CHANGES IN NET ASSETS WITHOUT DONOR RESTRICTIONS**

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<thead>
<tr>
<th>Revenues and other Support</th>
<th>2021 Unaudited</th>
<th>2020 Audited</th>
<th>2019 Audited</th>
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<td>Contributions</td>
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<td>$10,260,570</td>
<td>$4,041,031</td>
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<td>Foundation grants</td>
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<td>Service agreements</td>
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<td>Special events</td>
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<td>1,734,472</td>
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<td>Less: direct benefit to donors</td>
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<td>(123,709)</td>
<td>(1,384,771)</td>
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<td>Other income</td>
<td>4,145</td>
<td>(8,848)</td>
<td>18,560</td>
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<td><strong>Total revenues and other support</strong></td>
<td>$19,071,959</td>
<td>$14,713,357</td>
<td>$15,789,926</td>
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**NET ASSETS RELEASED FROM RESTRICTIONS**

Expiry of time and program restrictions

6,508,419

4,726,694

4,753,700

**TOTAL REVENUE WITHOUT DONOR RESTRICTIONS**

$25,580,378

$19,440,051

$20,543,626

**EXPENSES**

Program support expenses

13,147,143

17,740,515

17,614,731

Covid relief

4,319,434

-            

-

General and administrative expenses

1,269,286

1,052,899

933,202

Fundraising expenses

2,062,409

1,903,403

2,539,895

**TOTAL EXPENSES**

$20,798,272

$20,696,817

$21,087,828

**CHANGE IN NET ASSETS WITHOUT DONOR RESTRICTIONS**

$4,782,106

$(1,256,766)

$(544,202)

**CHANGES IN NET ASSETS WITH DONOR RESTRICTIONS**

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<tr>
<td>Covid Relief</td>
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<td>-</td>
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<tr>
<td>Foundation grants</td>
<td>1,330,000</td>
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<td>Special events</td>
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<tr>
<td>Other income (expense)</td>
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<td>(17,580)</td>
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<td>Net assets released from restrictions</td>
<td>(6,508,419)</td>
<td>(4,726,694)</td>
<td>(4,753,700)</td>
</tr>
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**CHANGE IN NET ASSETS WITH DONOR RESTRICTIONS**

$61,869

4,093,168

4,789,998

**INCREMENT IN NET ASSETS**

5,393,975

2,836,402

4,245,796

**NET ASSETS, BEGINNING OF YEAR**

20,392,746

17,556,344

13,310,548

**NET ASSETS, END OF YEAR**

$25,786,721

$20,392,746

$17,556,344

*We raised $8.3 million in contributions for the Covid Relief Fund, of which $3.2 million was later released as unrestricted with donors’ permission.*

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**PRATHAM GLOBAL**

**FINANCIALS**

Total Funds: $31.31 Million

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**SOURCES**

USA Individuals and Family Foundations

37.6%

31.9%

India Corporations

17.1%

USA Foundations and Corporations

9.5%

International (Non US)

2.4%

India Individuals & Other

1.5%

**ALLOCATION**

Literacy & Learning

46.6%

42.2%

Vocational

22.9%

9.6%

Admin & Other Programs

9.5%

9.5%

Technology

4.2%

Capex*

3.8%

3.4%

ASER

3.9%

3.9%

Second Chance

3.4%

3.4%

* Primarily for Vocational and Digital Centers

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**PRATHAM USA ANNUAL REVENUES (in Millions)**

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<thead>
<tr>
<th>Year</th>
<th>Revenue</th>
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*In 2019, three donors entered into gift agreements totaling $6.5 million to benefit the organization’s overall goals.*
Established in 2019, the Pratham LEADers Circle is a community of distinguished philanthropists who have made a sustained commitment to advancing Pratham's mission.

Their support is vital to our long-term stability and growth.

LEADers Circle

FOUNDER ($1,000,000+)

Peggy & Avinash Ahuja
Christi & Sudesh Arora
Aashish & Dinny Davdut
Hemant and Indrani Goradia and Indrani’s Foundation
Saphira Goradia

PHILANTHROPIST ($100,000-$249,999)

Deborah Weisser & Ben Gomes
Jolly & Sandeep Somaiya
Rita & Manoj Singh
Leena & Nick Nipan Shroff
Anila & Dhiren Shethia
Sadhana & Sunil Shenoy
Charu & Adarsh Sarma
Laura Miller & Apoo Koticha
Manjula & Gopal Menon
Mai & Aravind Melligeri

PIONEER ($50,000-$99,999)

Angela & Chowdary Bhat
Vivek and Vandana Sharma Family

VISIONARY ($250,000-$999,999)

Sunaina & Gagan Singh
Shilpa & Arvind Sanger
Neera & Deepak Raj
Rekha & Sunil Kumar
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Their support is vital to our long-term stability and growth.
In June of 2021, Pratham lost a dear friend and family member, Dr. Gauri Varadhachary, who passed away from lung cancer at 52. A brilliant medical oncologist at MD Anderson, Gauri was highly respected by her colleagues and deeply loved by her patients, among whom her compassion and dedication were renowned.

Despite the demands of being a doctor and a mother, Gauri always found time to help people in need. She and her husband, Atul, former president of Pratham USA, are among the pioneers of our organization. In 1998, the couple started Pratham Health, which at the time provided iron and micronutrient supplements to 65,000 preschool children and offered health advice and training to communities. Their efforts in Mumbai introduced many to our work. Gauri served on the Houston board for two decades, engaging new donors, recruiting board members, crafting bylaws, advising on strategic planning—even choosing the menu for the annual Gala. Her warm smile and seemingly boundless energy were infectious.

She left us too soon, but through the daughters she raised, the patients she treated, the colleagues she mentored, and the children whose lives she transformed, her legacy will live on.

DR. GAURI VARADHACHARY
A BRILLIANT LEGACY

It was Gauri’s wish that Pratham be part of her legacy. Friends and family have created a tribute page (https://prathamusa.link/gauritribute) and memorial fund (https://prathamusa.link/gaurimemorialfund) to honor and celebrate her life.

In September of 2020, he recruited a team of family and friends to help fundraise. As the day of his leap drew near, Yogi grew increasingly terrified. “I hate heights,” he admits frankly. “But I also hate the cold. The temperature drops 40 to 50 degrees when you get up there.” During a checkup with his doctor, he half hoped he would be declared unfit to jump and was secretly disappointed to be deemed “skyworthy.” After a successful two-year crowdfunding campaign, he was ready to take the big leap.

On Sunday, November 7, 2021, the septuagenarian again stepped out of an airplane—this time at an altitude of 14,000 feet. He had overcome his fears and, as always, served as an inspiration to the entire Pratham community. In the words of Pratham USA Chairman Deepak Raj, “We are blessed to have Yogi in our corner.”

YOGI PATEL
A LEAP FOR EDUCATION

Over half a century ago, Yogi Patel disembarked from a plane at JFK Airport with eight dollars and a bachelor’s degree. The young man, who had come to the US on a scholarship, already possessed a deep understanding of the importance of education.

His parents were illiterate and his sisters had been forced to drop out of school. Only he and his three brothers had been able to pursue their studies. The opportunities afforded him as a result, would fuel a life-long commitment to giving back.

So it was not out of character when, on his 75th birthday, Yogi pledged to raise $1 million for Pratham. When his grandchildren advised him that he had to “do this big” if he wanted it to be a success, Yogi remembered something President George H. W. Bush had done to raise money for cancer patients—skydive.

In addition to founding the Raleigh and DC chapters together, Ramesh served as Pratham USA president, guiding the transformation of the organization. The Chennai native significantly expanded Pratham’s presence and made inroads with institutional and corporate donors.

While CFO of Sodexo, Ramesh actively engaged the French food services and facilities management company, who became a frequent sponsor of the DC gala.

As the second Covid wave unfolded in India, Sodexo reached out to Pratham. Although Ramesh had retired, his former colleagues facilitated a donation of 9 million masks—worth $3 million—in his honor.

This incredible act of generosity, which saved countless lives and protected millions, demonstrates the magnitude of Ramesh’s philanthropic influence.

Yogi raised $1 million through his crowdfunding effort (https://prathamusa.link/yogicampaign) for Pratham.

RAMESH MAHALINGAM
A PHILANTHROPIC INFLUENCE

Ramesh Mahalingam and his wife, Chitra, have quietly dedicated themselves to supporting Pratham and empowering children to stay in school.

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Corporate, institutional and individual philanthropy enables Pratham to deliver on the promise of education. We offer our sincerest gratitude for the generosity and commitment of our donors, who make a transformative impact on so many lives.

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<th>CORPORATIONS &amp; FOUNDATIONS</th>
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We value all our donors. However, due to space constraints, only those who contribute $2,500 and above are listed in the physical report. For a more detailed list, please visit SUPPORTERS.PRATHAMUSA.ORG. **Covid Relief Fund. *Deceased

<table>
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**Covid Relief Fund. *Deceased
A trip to India made a lasting impression on Chicago Board Member Susan Patel. She was accompanying her son as part of the Yoths Leaders Program. “I was very inspired by the students I met when I visited a training center,” says Susan. “I wanted to create a platform to promote Pratham’s beauty program.”

With in-person events suspended, Susan and fellow chapter supporter Dipale Patel organized “Navigating the Pandemic with Beauty, Style, and Grace,” a virtual evening of interactive sessions on mixing and matching outfits, makeup and saree draping. Attendees also learned about the life-changing impact of our vocational training.

“Our aim was for women to feel empowered and comfortable in their own skin,” says Dipale. “We were looking at ourselves more on video and had fewer opportunities to get dressed up and go out. This was a fun way to bring those aspects of life back.”

Susan Patel and Dipale Patel

When his son participated in the 2020 Readathon, Chicago Board Member Yev Kozachuk was immediately struck by an overwhelming sense of community, a much-needed experience during the pandemic.

Looking to keep his chapter connected, Yev, a financial advisor at Edward Jones, organized “Raising Money-Smart Kids,” a virtual webinar on instilling sound money habits at an early age.

“I wanted to help parents create the next generation of philanthropists by teaching kids engaging lessons on financial literacy,” explains Yev. “Parents want their kids to have financial independence and follow their own paths toward making the world a better place.”
AJ MUNDAY

Three years ago, AJ Munday relocated to Seattle to become Shell’s Branded Wholesale Territory Manager. Little did he know it would lead him to reconnect with an organization that had been prevalent throughout his youth.

Originally from Maryland, AJ’s family moved to Texas when he was young. There, they became involved in the burgeoning Houston chapter.

Through this early exposure to Pratham, AJ learned the importance of giving back: “It’s something I felt was lacking in my life, and I now have time for.” When an opportunity presented itself, AJ seized it.

In August of 2021, Shell launched “The Giving Pump” as part of its Force For Good initiative, allowing motorists who fuel up at specially marked Shell pumps to donate a portion of their purchase to a range of child-centric charities. Thanks to AJ and his customers’ efforts, Pratham was featured at more than 30 Shell stations around the Seattle area.

Many of the participating retailers were Indian-Americans who relished the chance to create opportunities for others. “My parents came here with the goal of raising their children and giving them every advantage and that’s not lost on me,” he explains. “I know that giving a child an education that they otherwise may not have had can make a world of difference. Just giving them a little bit of a nudge to go after something they want in life, that’s huge.”

Motivated by the success of the effort—which raised over $8,000 and significantly increased Pratham’s visibility in the region—AJ has set his sights even higher for 2022.

He hopes to double the number of Giving Pump stations featuring Pratham and work with his colleagues to expand into other parts of the country.

According to AJ, the impressive numbers are due to the universal appeal of Pratham’s mission. “Education is a galvanizing charitable force,” he contends. “Everybody can agree that providing a child with the opportunity to learn is one of the greatest gifts you can give.”

Yatin Patel
Anshuman Patwardhan
Akbar Poonawalla**
Calab Powell
Sangeeta Prasad**
Arvot Preetam
Ravi Pul
Anil Punya
Monica Puri & Jyotsnmoy Banerjee
Priya Radhakrishnan & Rajiv Poduval**
Sunitam Raghunathan
The Rajan Family
Sowmya Rajeev & Rajeev Thalla
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Hema & V S Rishiaran
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Vaidyanathan**
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Marina Staykova
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Sulph Sushanth
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Shyam Sunder & Manjula Shyam**
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Satinder & Veniza Sraoon
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A. & Krishna Chandrasekhara
Indrani Chattjee & Sumit Guha
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Most recently, the Jains have funded the establishment of the Pratham-Jain Education Centre. Leveraging Pratham’s digital expertise, the center will offer in-person courses and create localized content in Punjabi, helping to educate thousands of children in remote regions of Punjab and neighboring states.
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– Fareed Zakaria, CNN Host and The Washington Post Columnist